



Volunteer Corporate Partnerships Coordinator

Help Build Partnerships That Create a More Sustainable Future

Part-Time | Leadership | Volunteer Position

Join Gould League and help secure the support needed to inspire future generations of environmental stewards while strengthening communities to live more sustainably.

Working closely with our Board and General Manager, you will play a key role in developing and nurturing corporate partnerships, sponsorships, and corporate memberships that help sustain and expand Gould League's environmental education programs.

About Gould League

Founded in 1909, Gould League is one of Australia's oldest environmental education organisations and a respected independent not-for-profit charity.

For more than a century, we have connected people with nature through engaging environmental and sustainability education programs. Today, we work with schools, communities, businesses, seniors and families across Victoria, helping people understand the natural world and empowering them to take practical action for a more sustainable future.

As community awareness of environmental challenges grows, so does the demand for our programs and expertise. The support of corporate partners is critical to helping us expand our reach and increase our impact.

About the Role

This is an exciting opportunity for a relationship-focused volunteer to make a meaningful contribution to environmental education and sustainability in Australia.

With government funding for environmental education becoming increasingly limited over recent decades, Gould League relies on a diverse range of income sources including program delivery, grants, donations, bequests, sponsorships and corporate partnerships.

We are seeking an enthusiastic and proactive Corporate Partnerships Coordinator to help implement our recently developed fundraising strategy and build long-term partnerships with organisations that share our commitment to environmental and social impact.

Whether you already have experience in fundraising, sponsorship, business development, philanthropy or corporate engagement, or are looking to apply your professional skills to a worthwhile cause, we would love to hear from you.

Key Responsibilities

The successful volunteer will:

- Help activate and grow the Sponsorship and Corporate Partnership elements of Gould League's fundraising strategy.
 - Build relationships with Corporate Social Responsibility (CSR) leaders, Sustainability Managers, Community Investment teams, and company executives.
 - Identify and engage potential corporate partners and sponsors from an existing prospect list.
 - Research and develop new partnership opportunities to broaden Gould League's reach and support base.
 - Assist in preparing sponsorship proposals, partnership applications, reports and acquittals.
 - Work collaboratively with the Board and General Manager to develop membership and partnership packages and ensure benefits are delivered to corporate supporters.
 - Help cultivate long-term relationships that deliver mutual value for Gould League and its partners.
 - Contribute ideas and insights to strengthen Gould League's fundraising and partnership activities.
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What You'll Gain

This role offers an opportunity to:

- Make a tangible difference to environmental education and sustainability outcomes.
 - Use your professional skills to support a respected and long-standing charity.
 - Expand your network across the corporate, environmental and not-for-profit sectors.
 - Gain valuable experience in sponsorship, philanthropy and partnership development.
 - Work alongside a passionate Board and leadership team committed to creating positive change.
 - Be part of shaping the future growth and impact of Gould League.
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Time Commitment

- Approximately **8 hours per week**
 - Flexible working arrangements.
 - Predominantly remote/online role with occasional phone calls and meetings.
 - Some face-to-face meetings may be required from time to time.
 - Preferred commitment of **12 months or longer**.
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About You

We're looking for someone who has:

- A genuine passion for environmental conservation, sustainability and community education.
- Strong interpersonal, communication and relationship-building skills.
- The ability to work independently while collaborating effectively with volunteers, staff and Board members.
- A positive, professional and enthusiastic approach.
- Access to a computer, internet connection and phone.
- Experience in, or a willingness to learn about:
 - Corporate sponsorship
 - Corporate partnerships
 - Fundraising
 - Philanthropy
 - Grant seeking
 - Bequests and donor engagement
- Confidence using Microsoft Office, Outlook, Excel and online meeting platforms such as Teams and Zoom.
- A current Working with Children Check (WWCC) or Victorian Institute of Teaching (VIT) registration.

The role may occasionally involve attending evening Board meetings via Zoom or phone.

How to Apply

Please forward:

- A cover letter outlining your interest in the role and how your skills and experience align with the position requirements.
- Your current resume.
- Contact details for at least two referees.

Email your application to: gould@gould.org.au

Subject Line: *APPLICATION – Gould League Corporate Partnerships Coordinator*

For further information, please contact Gould League on: **03) 9585 7860** or email: gould@gould.org.au

Help us grow the partnerships that will inspire future generations to care for the environment. Join Gould League and be part of a legacy of environmental education spanning more than 115 years.